



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

## OYO VACATION HOMES Campus Recruitment – 2019 Passing Out Batch

<b>Company</b>	OYO VACATION HOMES
<b>Website</b>	<a href="https://oyovacationhomes.com/">https://oyovacationhomes.com/</a>
<b>Batch</b>	2019 Batch
<b>Joining Date</b>	Immediate
<b>Date of Campus</b>	Will be informed
<b>Time</b>	Will be informed
<b>Venue</b>	Will be informed
<b>Job Title</b>	Business Development Manager - Remote
<b>Eligible Degrees</b>	MBA
<b>Eligible Branches</b>	Marketing
<b>Eligibility Criteria</b>	No Criteria - Timings - Night shift (8 pm - 5 am)
<b>Location</b>	Gurgaon
<b>Compensation (CTC)</b>	Upto 8.0 LPA
<b>Roles &amp; Responsibilities</b>	<p><b>Onboard Vacation Homes &amp; get them associated with OYO</b></p> <ul style="list-style-type: none"> <li>• Increasing the Supply side of OYO</li> <li>• Identifying and finalizing new properties, and for maintaining relationships with all stakeholders to run these properties profitably</li> <li>• Cross-functional approach through coordination with multiple teams in inter and Intra geographies</li> <li>• Creating a balance in inventory growth and demand to ensure optimization</li> <li>• Proposes potential business deals by contacting potential partners; discovering and exploring opportunities</li> </ul> <p><b>Technical/Managerial Skills:</b></p> <ul style="list-style-type: none"> <li>• 1-3 years of relevant experience in sales and business development</li> <li>• Analytical Skills</li> <li>• Prior experience in managing cross-functional teams</li> <li>• Experience in early-stage startup environments would be an advantage</li> <li>• Focused and possess sales mindset</li> <li>• Outstanding communication skills and ability to manage situations on the ground</li> <li>• Intelligent, enthusiastic and self-motivation driven</li> </ul>

	<ul style="list-style-type: none"><li>• Demonstrates high ethical values</li></ul>
<b>Documents Required</b>	<ul style="list-style-type: none"><li>a. Campus ID Card : Mandatory</li><li>b. College ID Card : Original as well as Photocopy</li><li>c. Passport Size colour Photos : Five in Numbers</li><li>d. Photocopies of all Mark sheets : X, XII, UG (All Semesters)</li><li>e. Updated Resume : Two in Numbers</li><li>f. A4 sheets for rough work : Five in Numbers</li><li>g. Stationery items : Stapler, Glue Stick, Pen, Pencil, Eraser etc</li></ul>
<b>How to Apply?</b>	<p>Interested candidates to fill the information and upload a video resume of 2 minutes-5 minutes maximum 50 Mb in the link provided below. This is mandatory for all the students, else they cannot progress forward in the process.</p> <p><a href="#"><u>Click Here to Apply</u></a></p> <p>Shortlisted candidates will be called upon for the next round of the selection process.</p>

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor